



ON EARTH

Your preferred supplier of salmon and salmon trout



Food Safety

Consuming seafood sold by Sekkingstad and Skagerak Salmon shall be safe. Certified routines for controlling our own and sub-suppliers' production shall secure this.

Animal Welfare

Fish from Sekkingstad and Skagerak salmon shall be produced, transported and harvested with methods securing best possible welfare for the fish at any time.

Pollution

Fish from Sekkingstad and Skagerak Salmon shall be produced, transported, harvested and processed with methods that secure as little pollution as possible.

Sustainability

Fish from Sekkingstad and Skagerak Salmon shall be produced, transported, harvested and processed under best possible sustainable conditions. Renewable resources, and methods with low consumptions of energy shall be used whenever possible.

Your preferred supplier of salmon and salmon trout



TRADITION AND INNOVATION

Lifestyle and hard work



- 1923** Sekkingstad founded
- 1953** Expanded into imports and exports of seafood
- 1965** Expanded into farming of salmon and salmon trout
- 2011** Entrepreneur of the Year (Ernst & Young)
- 2012** Reopening value added processing at H112, main focus Pre-Rigor fillets
- 2015** Buying Skagerak Salmon A/S, Hirtshals ,Denmark
- 2017** Sekkingstad AS/Skagerak salmon turnover exceeded 500 mill dollars
- 2017** Sold to 350 customer in 55 different countries
- 2017** 40 suppliers, biggest one is 12%

Your preferred supplier of salmon and salmon trout

- Whole Salmon and Trout
- Pre-Rigor fillets
- Post-Rigor fillets
- Pre-Rigor loins
- Post-Rigor portions
- Bi-products



Your preferred supplier of salmon and salmon trout



SALMON THROUGHOUT THE WORLD



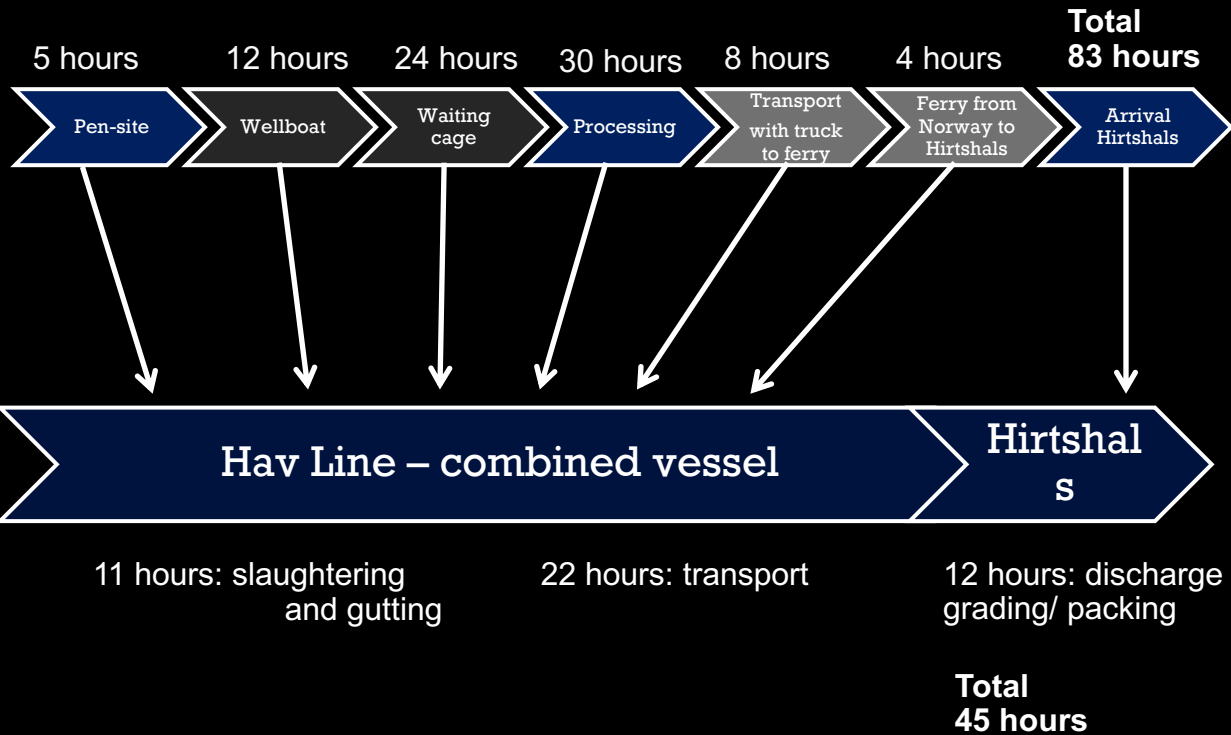
TIME OF TRANSPORT FROM H-112

Padborg, Denmark	20 hours
London, UK	48 hours
Paris, France	35 hours
Barcelona, Spain	52 hours
Milan, Italy	60 hours
Tel Aviv, Israel	40 hours
Tehran, Iran	40 hours
Beijing, China	48 hours
Seoul, South Korea	32 hours
New York, USA	32 hours
Tokyo, Japan	48 hours
Mumbai, India	48 hours

Your preferred supplier of salmon and salmon trout

Conventional method vs. The Hav Line method

Scenario with 1000 ton HOG from pen to customer in Hirtshals



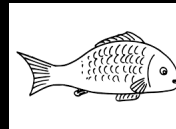
Your preferred supplier of salmon and salmon trout

INDIA

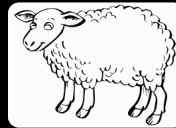
1,3 Billion



5,1 kg



3,7 kg



221 T



46 %



200+NOK



Your preferred supplier of salmon and salmon trout



Your preferred supplier of salmon and salmon trout



Sekkingstad

- Office ND
- Value Chain
- Quality

Market potential

- Growth
- Health shift
- High quality food
- Retail structure

Your preferred supplier of salmon and salmon trout

Solution?

- Trade agreement
- Information to consumers
- Quality products



Your preferred supplier of salmon and salmon trout



**THANK YOU FOR
YOUR ATTENTION**



**SALMON
THROUGHOUT
THE WORLD**



Your preferred supplier of salmon and salmon trout