









Indo Norwegian B2B Matchmaking workshop in Energy sector

8th November 12:30 pm onwards Venue: Akersgata 13, 0158 Oslo, Norway

Is your company ready to take the big step.....
......Enter the world's largest & fastest growing electricity market

Among world's fastest growing economy* 7.5% YoY

331 GW Grid ..
600 GW next 10 years

175 GW renewable target by 2022 –solar, wind driving the nation 9% of global energy consumer by 2040

45 billion USD smart grid market by 2026

USD 225 Billion Market in next 5 years

Innovation Norway invites you to attend Indo Norwegian Matchmaking workshop

Innovation Norway invites Norwegian energy sector players for a half day B2B showcasing and matchmaking event at Innovation Norway office at Oslo. The participants can present their solutions to Indian companies and have a 10 minute presentation slot. Further it given Norwegian players opportunity to interact with Indian Participants to:

- Understand the Indian electric ecosystem from those operating in the system
- ➤ Get insight into Regulatory and policy framework
- Understand challenges and opportunities from market operators
- Meet India's largest business groups in renewable and explore collaboration
- Present your solution directly to relevant stakeholders, kick-starting your great Indian Journey ...

| 12:00 – 12:10 | Opening speech by IN | |
|---------------|---|--|
| 12:10 -12:15 | Signing of MoU between Tata and Innovation Norway | |
| 12:15-12:20 | Introduction to IN by Helge Tryti | |
| India session | | |
| 12:20 – 12:35 | Introduction to Indian Power sector by Shri Sanjeev Mehra, Managing director, Tata Power trading company Limited - Policy and regulatory framework for power sector in India - Project allocation mechanism in India (TBCB and nomination) - Power markets and trading | |
| 12:35 – 12:50 | Introduction to Bhutan Hydropower sector - Policy and regulatory framework wrt hydro power - Procurement and tendering framework - Potential and way forward | |

| 12:50 - 13:05 | Renewable energy in India by Mr Haridas N Menon , COO Greenko |
|------------------|---|
| 13:05 -13:20 | Progress till date in renewables (Solar and Hydro Focus) Policy and Regulatory framework for renewables (Focus solar) Challenges , Issues and opportunities Upcoming plans of Greenko and tech /financial solutions needed by Greenko Introduction to offgrid and rural electrification initiatives by Rural Electricfication |
| | Corporation, Govt of India (TBC) |
| 13:20 -13:35 | Introduction to GMR group with activities in power sector (TBC) - Current Projects including Barge Mounted LNG power plant - Trading and energy markets - Upcoming projects |
| 13:35 -13:50 | Power sector development by Department of Electricity, Sikkim State (A county in India) (TBC) |
| 13:50 -14:05 | Tata Steel: Focus on a. Energy supply for India manufacturing companies b. Industrial load management and Operations in their manufacturing and licensed areas c. Renewable plans of Company for their facilities |
| | Coffee Break (14:05 to 14 :30 hrs) |
| | Norwegian Session |
| 14:30 - 16:00 | Capability presentation within Energy Systems, Hydro and Solar relevant for the Indian market. (10 Min presentation by Norwegian companies) |
| | Interactive Session |
| 16:30 onwards | Q-A session |
| | B2B meetings if needed |

Note: Attendance is strictly by confirmation. Pl register for the event

India is on path to grow, it has terrific leadership, says Jamie Dimon India under Modi has been fantastic: World Bank president

Steve Jobs went to India for Inspiration, we bring Indian business at your doorsteps — Innovation Norway





