



सत्यमेव जयते

Ministry of Shipping  
Government of India



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Government of India

Transport Bhawan, 1, Parliament Street  
New Delhi 110 001, India  
[www.shipping.nic.in](http://www.shipping.nic.in)

## Unleashing the Potential of Indian Maritime Sector



MARITIME  
INDIA  
SUMMIT 2016

14 - 16 APRIL, MUMBAI

[www.maritimeinvest.in](http://www.maritimeinvest.in)

## Why Invest In India?

One of the fastest growing large economies in the World with GDP growth rate of 7.5% in 2015-16

4th most attractive FDI destination in the World as per UNCTAD

200+ projects in maritime sector offering immense investment opportunities



*“Maritime sector has a vital role in India’s progress & Government is strengthening the sector through innovative initiatives.”*



*Shri Narendra Modi  
Hon'ble Prime Minister of India*

### Quick Facts

- ⚓ India’s long coastline of 7,517 km and inland waterways of 14,426 km offer immense potential for development
- ⚓ Cargo traffic of more than one billion tonnes per annum
- ⚓ Sea borne trade growing at twice the global growth rate
- ⚓ Container trade growing at 6.5% per annum, faster than the global average of 5.4% over the past 10 years
- ⚓ Tonnage of Indian ships has crossed 10 million DWT with potential for more investment

## Key Enablers Driving Growth Of Indian Maritime Sector

### Ease of Doing Business

- ⚓ FDI up to 100% under automatic route for port development projects
- ⚓ One time trading license for vessels in lieu of annual renewal
- ⚓ Web based Port Community System to promote online port business
- ⚓ Standardised bidding documents for PPP projects & transparent bidding process

### Incentives for Investment

- ⚓ Reduced Service Tax incidence on coastal shipping
- ⚓ Viability Gap Funding for PPP projects
- ⚓ Infrastructure status and fiscal incentives for shipbuilding and ship repair
- ⚓ Income tax exemption for infrastructure development including in ports



*“Shipping is just not ferrying of goods and passengers. It is all about the growth of the nation as it promotes trade.”*



*Shri Nitin Gadkari  
Hon'ble Minister of Shipping,  
Road Transport & Highways*



*“It’s a vision to sail together and cross borders for harbouring commitments towards an anchored investment.”*



*Shri P. Radhakrishnan  
Hon'ble Minister of State,  
Shipping, Road Transport & Highways*

# Key Investment Opportunities

## PORTS & SHIPPING



### PORT DEVELOPMENT & MODERNIZATION

- Greenfield major ports to be developed at VadHAVAN (Maharashtra), Sagar Island (West Bengal), Colachel (Tamil Nadu), Dugarajapatnam (Andhra Pradesh)
- Outer harbours to be developed at Tuticorin and Paradip, in addition to the new ports to be developed by the Maritime States
- Capacity augmentation and modernisation projects in existing ports through PPP mode



### PORT-LED DEVELOPMENT UNDER 'SAGARMALA'

- Flagship programme to promote port led development in India
- Major developmental opportunities identified as part of the programme include:
  - Coastal shipping of 80 MMTPA of coal from Odisha to the Southern States of Andhra Pradesh, Tamil Nadu and Karnataka
  - 7-8 Coastal Economic Zones across the Maritime States to promote port-led industrial development
  - Coastal cement clusters in Gujarat and Andhra Pradesh
  - Coastal steel clusters in Karnataka, Odisha and Andhra Pradesh
  - Port-based Smart Cities at Kandla and Paradip
  - Free Trade Warehouse Zones at Ennore & Cochin, Port-based SEZ at JNPT



### SHIP BUILDING, SHIP REPAIR AND SHIP RECYCLING

- Modernisation and Technological upgradation of Indian shipyards in collaboration with foreign shipyards
- Development of new ship lift, ship repair and dry dock facilities
- Production of advanced vessels such as LNG vessels and offshore platforms at existing shipyards



### DREDGING

- Capital dredging to 18 meters draft at 4 major ports to handle Capesize vessels
- Annual maintenance dredging of around 150 MCuM
- Augmentation of dredging fleet

## CONNECTIVITY & LOGISTICS



### HINTERLAND CONNECTIVITY & MULTI MODAL LOGISTICS

- 100+ road, rail connectivity and Inland Water Transport projects identified
- 25 projects for last mile port rail connectivity to be undertaken through the Indian Port Rail Corporation
- Development of multi-modal logistic hubs



### INLAND WATER TRANSPORT

- Development of 'Jal Marg Vikas' (NW-1) project between Allahabad and Haldia covering a distance of 1620 km for plying commercial vessels upto 1500 DWT with a Least Available Depth of 3m
- 111 National Waterways - opportunities for construction of jetties, terminals, transloading and warehousing

## SUNRISE SEGMENTS



### GREEN INITIATIVES IN PORTS

- 135 MW of solar power projects at 8 major ports
- 50 MW of wind energy projects in 3 southern major ports
- Building oil pollution mitigation capability in all ports



### LIGHTHOUSE TOURISM & CRUISE SHIPPING

- 78 lighthouses (including 34 island lighthouses) to be developed as tourist hubs
- Development of cruise terminals at Mormugao, Chennai, Mumbai, Cochin and Mangalore

# Programme Schedule for MIS 2016 (14 - 16 April 2016)

## Day 1 | 14<sup>th</sup> April Thursday

Time slot		Plenary Hall
8:00 AM	10:00 AM	Registration
10:00 AM	11:30 AM	Inauguration of Summit by Hon'ble Prime Minister of India
11:45 AM	12:00 Noon	Inauguration of Exhibition (Exhibition Area)

### Parallel Thematic Sessions

Time slot		Plenary Hall	Hall A	Hall B
12:00 Noon	1:30 PM	<b>Session 1</b> - Sagarmala - New Green Field Ports, Port Modernisation, Port Led Development	<b>Session 1a</b> - Hinterland Connectivity and Multi Modal Logistics	<b>Session 1b</b> - Maritime Education, Training and Skill Development
2:30 PM	4:00 PM	<b>Session 2</b> - Partner Country - Republic of Korea	<b>Session 2a</b> - Maritime Financing & Cluster Development	<b>Session 2b</b> - Presentations by Maritime Nations
4:30 PM	5:30 PM	<b>Signing of MoU/Lol/ Concession Agreement - I</b>		

## Day 2 | 15<sup>th</sup> April Friday

### Parallel Thematic Sessions

Time slot		Plenary Hall	Hall A	Hall B
10:00 AM	11:30 AM	<b>Session 3</b> - Inland Water Transportation, Coastal Shipping	<b>Session 3a</b> - Opportunities in Maritime States (30 mins for each State)	<b>Session 3b</b> - Cruise Shipping and Light House Tourism
12:00 Noon	1:30 PM	<b>Session 4</b> - Shipbuilding, Ship Repair and Ship Breaking	<b>Session 4a</b> - Opportunities in Maritime States (30 mins for each State)	<b>Session 4b</b> - Island Development and Aquatic Resources
2:30 PM	3:30 PM	<b>Signing of MoU/Lol/ Concession Agreement - II</b>		
4:00 PM	5:00 PM	Valedictory Session	<b>Exhibition will be held on all three days (Time: 1000 - 1700 hrs)</b>	

**Special session by South Korean delegation on potential areas of collaboration such as shipping, shipbuilding, ports, maritime affairs, fisheries and aquatic resources.**

#### PARTNER COUNTRY



REPUBLIC OF KOREA

- Important logistics hub with the world's 4th largest container throughput (about 25 million TEUs) [Port of Busan: world's no.6 with 18.68 million TEUs]
- Leading country in Maritime related technologies (e.g. 13 IMO type approvals, ballast water treatment, GICOMS, LTE-M based e-Navigation etc.)
- Accounts for more than 30% of global shipbuilding market with 7 South Korean shipyards featuring in the world's top 10 shipyards in terms of capacity (80+ Shipbuilders and 1000+ Marine equipment firms)
- Strong association with universities and training institutions to develop skilled workforce for Maritime Sector



JNPT

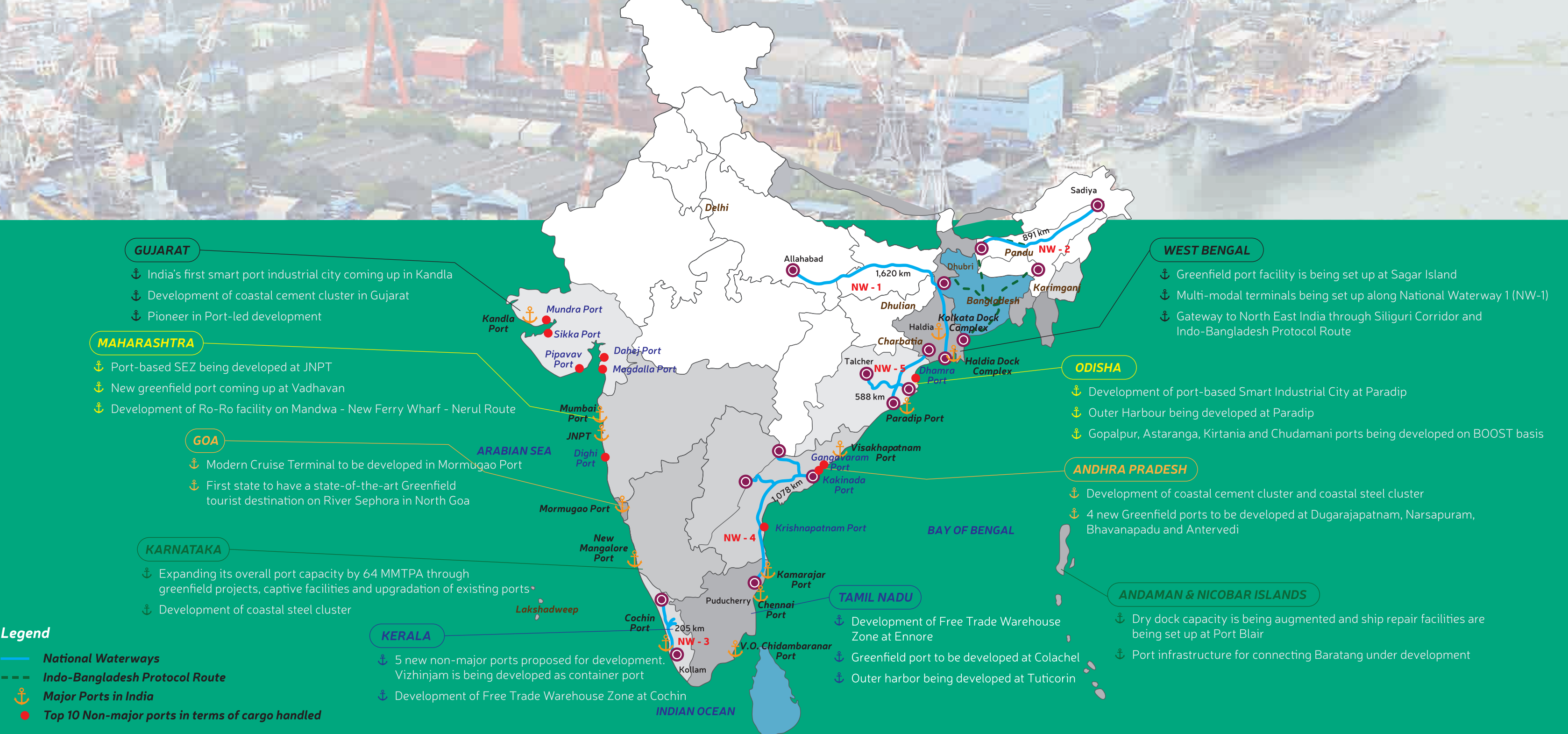
## Who Should Attend

- Indian & International Leaders and Policy Makers from the Maritime Sector
- CEOs and Senior Management Executives of Indian and Multinational Corporations with interest in the Maritime Sector
- Indian & International Financial Institutions focusing and seeking to invest in the Indian Maritime Sector
- Entrepreneurs and SMEs from the Maritime Sector
- Industry and Trade Associations
- Thought Leaders, Academicians & Researchers

## Benefits to Participants & Exhibition Visitors

- Forge mutually beneficial partnerships with the Indian and Global Maritime Industry
- Opportunity to interact with key Policy Makers and Senior Government Officials
- Chance to interact with Industry Experts and Thought Leaders
- A platform to showcase your product and capabilities through an exclusive maritime exhibition and thematic pavilions
- Exclusive sessions by our Partner Country - Republic of Korea and by Maritime States

# Maritime Potential of Indian States



- Legend**
- National Waterways
  - Indo-Bangladesh Protocol Route
  - ⚓ Major Ports in India
  - Top 10 Non-major ports in terms of cargo handled

## GUJARAT

- India's first smart port industrial city coming up in Kandla
- Development of coastal cement cluster in Gujarat
- Pioneer in Port-led development

## MAHARASHTRA

- Port-based SEZ being developed at JNPT
- New greenfield port coming up at Vadhavan
- Development of Ro-Ro facility on Mandwa - New Ferry Wharf - Nerul Route

## GOA

- Modern Cruise Terminal to be developed in Mormugao Port
- First state to have a state-of-the-art Greenfield tourist destination on River Sephora in North Goa

## KARNATAKA

- Expanding its overall port capacity by 64 MMTPA through greenfield projects, captive facilities and upgradation of existing ports
- Development of coastal steel cluster

## KERALA

- 5 new non-major ports proposed for development. Vizhinjam is being developed as container port
- Development of Free Trade Warehouse Zone at Cochin

## TAMIL NADU

- Development of Free Trade Warehouse Zone at Ennore
- Greenfield port to be developed at Colachel
- Outer harbor being developed at Tuticorin

## WEST BENGAL

- Greenfield port facility is being set up at Sagar Island
- Multi-modal terminals being set up along National Waterway 1 (NW-1)
- Gateway to North East India through Siliguri Corridor and Indo-Bangladesh Protocol Route

## ODISHA

- Development of port-based Smart Industrial City at Paradip
- Outer Harbour being developed at Paradip
- Gopalpur, Astaranga, Kirtania and Chudamani ports being developed on BOOST basis

## ANDHRA PRADESH

- Development of coastal cement cluster and coastal steel cluster
- 4 new Greenfield ports to be developed at Dugarajapatnam, Narsapuram, Bhavanapadu and Antervedi

## ANDAMAN & NICOBAR ISLANDS

- Dry dock capacity is being augmented and ship repair facilities are being set up at Port Blair
- Port infrastructure for connecting Baratang under development

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## EXHIBITION AND DEMO SESSIONS

- ⚓ Will be held on 14th, 15th and 16th April, 2016
- ⚓ 4 Demo sessions of 90 minutes each on all three days
- ⚓ Minimum stall size of 4m X 3m and in multiples of 3m thereof
- ⚓ Designated pavilions for India and Republic of Korea
- ⚓ Space Rentals (exclusive of applicable taxes):
  - Bare Space (Minimum 12 sq. m) - 7500.00 INR per Sq. m (Early Bird Discount of 25% till 10th March 2016)
  - Shell Space (Minimum 12 sq. m) - 8500.00 INR per Sq. m (Early Bird Discount of 25% till 10th March 2016)
  - Demo Space and Exhibition Space Combo Offer - 2,50,000 INR (180 Sq. m for 90 Mins) (Early Bird Discount of 20% till 10th March 2016)
  - Demo Space (180 Sq. m for 90 Mins) - 2,00,000 INR (Early Bird Discount of 20% till 10th March 2016)

## ⚓ Venue & Contact

### Bombay Convention & Exhibition Centre

Nesco Compound, Off Western Express Highway, Goregaon East, Opp. Mahananda Dairy, Mumbai, Maharashtra 400063, India

Bombay Convention & Exhibition Centre is also known as NESCO Grounds.

### For Summit related information

Mr. N. Muruganandam, IAS  
Managing Director (Indian Ports Association)  
t: +91 11 2436 5632 | e: md.ipa@nic.in

Mr. Rabindra Agarwal, IAS  
Joint Secretary, Ministry of Shipping (Government of India)  
t: +91 11 2371 1499 | e: rabindra.a@ias.nic.in

### For Conference related information

Mr. Abdul Salam (Joint Director (FICCI))  
t: +91 11 2376 5082 / 2348 7414 | e: abdul.salam@ficci.com

### For Exhibition related information

Mr. Saikat Roy Chowdhury (Director (CII))  
t: +91 79 4027 9900-10 | e: saikat.roychowdhury@cii.in

## POTENTIAL PROJECTS FOR INVESTMENT

The Maritime India Summit affords a great opportunity to learn about the vast potential for investment in the Indian Maritime Sector. Investment opportunities exist in all segments of the Maritime Sector which include development of greenfield ports, modernization of existing ports, development of new berths/ terminals in existing ports, connectivity projects (road, rail and inland water transport), cruise & lighthouse tourism, maritime education & training, shipbuilding, ship repair, ship breaking and dredging. Many MOUs, Concession Agreements and Contracts are expected to be signed during the Summit.

## Our Partners

